# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

X

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2008

OR

0

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number 001-33133

# **METABOLIX, INC.**

**Delaware** (State or other jurisdiction of incorporation or organization)

to

21 Erie Street Cambridge, MA (Address of principal executive offices) **04-3158289** (I.R.S. Employer Identification No.)

> **02139** (Zip Code)

(617) 583-1700

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Non-accelerated filer o (Do not check if a smaller reporting company) Accelerated filer x Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares outstanding of the registrant's common stock as of November 4, 2008 was 22,954,051.

Table of Contents

Metabolix, Inc. Form 10-Q For the Quarter Ended September 30, 2008

**Table of Contents** 

Part I. Financial Information

<u>Item</u>

<u>1.</u>

<u>Condensed Consolidated Financial Statements (Unaudited)</u> <u>Condensed Consolidated Balance Sheets at September 30, 2008 and December 31, 2007</u> Page

1

1

	Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2008 and 2007	2
	Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007	3
	Notes to the Condensed Consolidated Financial Statements	4
<u>2.</u>	Management's Discussion and Analysis of Financial Condition and Results of Operations	11
<u>3.</u>	Quantitative and Qualitative Disclosures About Market Risk	21
<u>4.</u>	Controls and Procedures	21
<u>Part II. Oth</u>	<u>er Information</u>	22
<u>Item</u>		
<u>1.</u>	Legal Proceedings	22
<u>1A.</u>	Risk Factors	22
<u>2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	23
<u>3.</u>	Defaults Upon Senior Securities	23
	Submission of Matters to a Vote of Security Holders	24
<u>4.</u> <u>5.</u>	Other Information	24
<u>6.</u>	Exhibits	24
<b>SIGNATUR</b>	<u>ES</u>	25

Table of Contents

# PART I. FINANCIAL INFORMATION

# ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# METABOLIX, INC. CONDENSED CONSOLIDATED BALANCE SHEETS UNAUDITED (in thousands, except share and per share data)

Short-term investments         67,320         86.6           Accounts receivable         88         1           Due from related parties         207         1.2.           Unbilled receivable         95         11           Prepaid expenses and other current assets         95         11           Restricted cash         494         4           Property and equipment, net         5,135         6.8           Other assets         98         111,55           Courrent liabilities         98         119,0           Current liabilities:         199,0         111,24           Current liabilities:         199,0         111,24           Current liabilities:         4,378         4,11           Current liabilities         4,378         4,11           Current liabilities         4,378         4,11           Total assets         134         14           Total current liabilities         4,378         4,11           Current portion of deferred rent         165         1           Deferred revenue         134         9           Long-term deferred revenue         29,051         24,11           Total liabilities         34,725         29,88		Se	eptember 30, 2008	December 31, 2007		
Cash and cash equivalents         \$         27,288         \$         22,66           Short-term investments         67,320         86,6         7,20         86,6           Accounts receivable         88         1         1         Due from related parties         207         1,2           Unbilled receivable         95         1         1         1         1           Prepaid expenses and other current assets         399         6         1         1           Property and equipment, net         5,135         6,8         1         100         10           Other assets         98         -         98         -         111,5         110,124         \$         119,00           Liabilities and Stockholders' Equity         5         153         \$         2	Assets					
Short-term investments       67,320       86.6         Accounts receivable       88       1         Due from related parties       207       1,2         Unbilled receivable       95       1         Prepaid expenses and other current assets       939       6         Total current assets       95,337       111,5         Restricted cash       494       4         Property and equipment, net       5,135       6.8         Other assets       98       -         Total assets       98       -         Current liabilities       434       4         Accroud liabilities       4,378       4,11         Current portion of deferred rent       165       1         Deferred revenue       134       -         Total liabilities       4,830       4,6         Deferred revenue       29,051       24,11         Total liabilities       34,725       29,8         Commitments and contingencies (Note 11)       -       -         Stockholders' Equity:       -       -       -         Preferred stock (S0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding       -       -         Commitments and contingencies (Note						
Accounts receivable881Due from related parties2071,2Unbilled receivable9511Prepaid expenses and other current assets3996Total current assets95,397111,5Restricted cash49444Property and equipment, net5,1356,8Other assets98101,124\$ 119,0Total assets985101,124\$ 119,0Current liabilities:84,3784,1Current liabilities:433\$ 24,3784,1Current liabilities4681651Deferred revenue134Total liabilities48304,6Deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)Stockholder's Equity:Preferred stock (S0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstandingCommon stock (S0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstandingCommon stock (S0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstandingCommon stock (S0.01 par value per share); 10,000,000 shares authorized; no shares issued or outstandingCommon stock (S0.01 par value per share); 10,000,000 shares authorized; no shares issued or outstandingCommon stock (S0.01 par value per share); 10,000,000 shares authorized; no shares		\$	· · · · · · · · · · · · · · · · · · ·	\$	22,686	
Due from related parties2071,2Unbilled receivable951Prepaid expenses and other current assets3996Total current assets95,397111,5Restricted cash4944Property and equipment, net5,1356.8Other assets98 $3$ Total assets98Current liabilities98Current liabilities4,3784,11Current liabilities4,3784,12Current liabilities4,3784,12Current portion of deferred rent1651Deferred revenue1134-Total liabilities4,43804,66Deferred revenue29,05124,11Total liabilities34,72529,8Commitments and contingencies (Note 11)Stockholders' Equity:Prefered stock (S0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and 	Short-term investments		67,320		86,640	
Unbilled receivable951Prepaid expenses and other current assets			88		133	
Prepaid expenses and other current assets3996Total current assets95,397111.5Restricted cash4944Property and equipment, net5,1356.8Other assets98			207		1,216	
Total current assets95,397111,5Restricted cash4944Property and equipment, net5,1356,8Other assets98	Unbilled receivable		95		198	
Restricted cash4944Property and equipment, net5,1356,8Other assets9898Total assets98Liabilities and Stockholders' Equity5101,124Current liabilities:4,3784,1Accounts payable4,3784,1Current portion of deferred rent1651Deferred revenue134-Total liabilities4,8304,6Deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)Stockholders' Equity:Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007; 72,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and <b< td=""><td>Prepaid expenses and other current assets</td><td></td><td>399</td><td></td><td>673</td></b<>	Prepaid expenses and other current assets		399		673	
Property and equipment, net $5,135$ $6,8$ Other assets $98$ Total assets $98$ Total assets $98$ Liabilities and Stockholders' EquityCurrent liabilities:Accound liabilitiesAccound liabilitiesAccound liabilitiesAccured liabilitiesAccured liabilitiesAccured net net16511Deferred revenue134Total current liabilitiesActured liabilities134013513529,05129,05129,05129,05129,05129,05129,05129,05129,05129,05129,0512008 andDecember 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 andDecember 31, 2007, respectively292Additional paid-in capitalAccurulated other comprehensive income1432292	Total current assets		95,397		111,546	
Other assets       98         Total assets       \$ 101,124         Itabilities and Stockholders' Equity       \$ 119,0         Current liabilities       4,378         Accounts payable       4,378         Accrued liabilities       4,378         Current portion of deferred rent       165         Deferred revenue       134         Total current liabilities       4,830         Deferred revenue       134         Total current liabilities       4,830         Deferred revenue       134         Total current liabilities       4,830         Deferred revenue       29,051         Z4,11       34,725         Total liabilities       34,725         Z9,8       34,725         Commitments and contingencies (Note 11)	Restricted cash		494		498	
Total assets\$101,124\$119,0Liabilities and Stockholders' EquityCurrent liabilities:Accound liabilitiesAccound liabilitiesAccound liabilities4,3784,17Current portion of deferred rent105Deferred revenue134Total current liabilities4,8304,680Deferred revenue134Total current liabilities135Deferred rent and other long-term liabilities136Deferred revenue137100,000,000 shares authorized; no shares issued or outstandingCommitments and contingencies (Note 11)Stockholders' Equity:Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstandingCommon stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 andDecember 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 andDecember 31, 2007; respectively2292Additional paid-in capitalAccumulated other comprehensive income1432	Property and equipment, net		5,135		6,890	
Liabilities and Stockholders' Equity         Current liabilities:         Accounts payable       \$ 153         Accrued liabilities       4,378         Current portion of deferred rent       165         Deferred revenue       134         Total current liabilities       4,830         Deferred revenue       134         Total current liabilities       4,830         Deferred revenue       134         Total current liabilities       4,830         Deferred revenue       29,051         Iabilities       34,725         Zog,8       2051         Commitments and contingencies (Note 11)       20         Stockholders' Equity:       7         Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding       -         Common stock (\$0.01 par value per share); 100,000,000 shares authorized; no shares issued or outstanding       -         December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and       229         December 31, 2007; respectively       229       2         Additional paid-in capital       187,240       182,8         Accumulated other comprehensive income       143       2	Other assets		98		70	
Current liabilities:S153S2Accounts payable\$153\$2Accrued liabilities4,3784,11Current portion of deferred rent1651Deferred revenue113-Total current liabilities4,8304,66Deferred revenue29,05124,1Total current liabilities8449Long-term deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)Stockholders' Equity: Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively2292Additional paid-in capital187,240182,8Accumulated other comprehensive income1432	Total assets	\$	101,124	\$	119,004	
Current liabilities:S153S2Accrued liabilities4,3784,11Current portion of deferred rent1651Deferred revenue113-Total current liabilities4,8304,66Deferred revenue29,05124,1Total current liabilities8449Long-term deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)Stockholders' Equity:Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding-Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively2292Additional paid-in capital187,240182,8Accumulated other comprehensive income1432						
Accounts payable\$153\$2Accrued liabilities4,3784,11Current portion of deferred rent16511Deferred revenue134Total current liabilities4,8304,66Deferred rent and other long-term liabilities8449Long-term deferred revenue29,05124,11Total liabilities34,72529,80Commitments and contingencies (Note 11)						
Accrued liabilities4,3784,1Current portion of deferred rent1651Deferred revenue1341Total current liabilities4,8304,6Deferred rent and other long-term liabilities8449Long-term deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)11Stockholders' Equity:Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized it September 30, 2008 and December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively2292Additional paid-in capital187,240182,81432		¢	450	ሰ	200	
Current portion of deferred rent1651Deferred revenue134Total current liabilities4,8304,6Deferred rent and other long-term liabilities8449Long-term deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)Stockholders' Equity:Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstandingCommon stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively2292Additional paid-in capital187,240182,8Accumulated other comprehensive income1432		\$		\$	299	
Deferred revenue134Total current liabilities4,830Deferred rent and other long-term liabilities844Deferred revenue29,051Long-term deferred revenue29,051Total liabilities34,725Ormmitments and contingencies (Note 11)34,725Stockholders' Equity:7Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding-Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively229Additional paid-in capital187,240182,8Accumulated other comprehensive income1432					4,195	
Total current liabilities4,8304,66Deferred rent and other long-term liabilities84499Long-term deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)9Stockholders' Equity:Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding-Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively2292Additional paid-in capital187,240182,8Accumulated other comprehensive income1432	•				165	
Deferred rent and other long-term liabilities8449Long-term deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)			-			
Long-term deferred revenue29,05124,1Total liabilities34,72529,8Commitments and contingencies (Note 11)					4,659	
Total liabilities34,72529,8Commitments and contingencies (Note 11)					963	
Commitments and contingencies (Note 11)         Stockholders' Equity:         Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding         Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and         December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and         December 31, 2007, respectively       229         Additional paid-in capital       187,240       182,8         Accumulated other comprehensive income       143       2	5		29,051		24,180	
Stockholders' Equity:       Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding       —       —         Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and       —       —         December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and       229       2         Additional paid-in capital       187,240       182,8         Accumulated other comprehensive income       143       2	Total liabilities		34,725		29,802	
Stockholders' Equity:       Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding       —       —         Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and       —       —         December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and       229       2         Additional paid-in capital       187,240       182,8         Accumulated other comprehensive income       143       2	Commitments and contingencies (Note 11)					
Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding—Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively2292Additional paid-in capital187,240182,88Accumulated other comprehensive income1432						
Common stock (\$0.01 par value per share); 100,000,000 shares authorized at September 30, 2008 and December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively2292Additional paid-in capital187,240182,8Accumulated other comprehensive income1432						
December 31, 2007; 22,940,243 and 22,576,111 shares issued and outstanding at September 30, 2008 and2292December 31, 2007, respectively292Additional paid-in capital187,240182,8Accumulated other comprehensive income1432			—		—	
December 31, 2007, respectively2292Additional paid-in capital187,240182,8Accumulated other comprehensive income1432						
Additional paid-in capital187,240182,8Accumulated other comprehensive income1432						
Accumulated other comprehensive income 143 2					226	
•			,		182,852	
Accumulated deficit (121.213) (94.1			143		236	
(121)210) (01)1	Accumulated deficit		(121,213)		(94,112)	
Total stockholders' equity 66,399 89,2	Total stockholders' equity		66,399		89,202	
Total liabilities and stockholders' equity\$ 101,124\$ 119,0	Total liabilities and stockholders' equity	\$	101,124	\$	119,004	

The accompanying notes are an integral part of these consolidated financial statements

# METABOLIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS UNAUDITED (in thousands, except share and per share data)

		Three months ended September 30,				Nine mon Septem		
		2008		2007		2008		2007
Revenue:								
Research and development revenue	\$	27	\$	73	\$	106	\$	73
License fee and royalty revenue from related parties		25		25		95		132
Grant revenue		299		82		955		590
Total revenue		351		180		1,156		795
Operating expenses:								
Research and development expenses, including cost of revenue		6,571		5,695		18,513		14,528
Selling, general, and administrative expenses		4,048		4,267		12,193		11,466
Total operating expenses		10,619		9,962		30,706		25,994
		<u> </u>				<u> </u>		·
Loss from operations		(10,268)		(9,782)		(29,550)		(25,199)
Other income:								
Interest income, net		540		1,484		2,449		4,546
Net loss	¢	(0.720)	¢	(0, 200)	¢	(27.101)	¢	(20 (52)
INEL IOSS	\$	(9,728)	\$	(8,298)	\$	(27,101)	\$	(20,653)
Net loss per share:								
Basic and Diluted	\$	(0.42)	\$	(0.37)	\$	(1.19)	\$	(0.95)
Number of shares used in per share calculations:								
Basic and Diluted		22 0 42 000		22 21 4 062		22 702 456		21 020 270
Basic and Diluted		22,942,898		22,314,063		22,793,456		21,828,278

The accompanying notes are an integral part of these consolidated financial statements

2

Table of Contents

# METABOLIX, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS UNAUDITED (in thousands)

	Nine Mon Septem	
Cash flar a france an exciting a sticities	2008	2007
Cash flows from operating activities Net loss	\$ (27,101)	\$ (20,653)
Adjustments to reconcile net loss to cash used in operating activities:	ψ (27,101)	φ (20,000)
Depreciation	2,764	820
Stock-based compensation	3,233	3,142
Charge for 401(k) company common stock match	347	256
Changes in operating assets and liabilities:		
Receivables (billed and unbilled)	148	28
Due from related party	120	521
Prepaid expenses, other assets, and restricted cash	250	142
Accounts payable	(146)	(886)
Accrued liabilities	(89)	2,618
Deferred rent and other long-term liabilities	(119)	(118)
Deferred revenue	5,896	6,900
Net cash used in operating activities	(14,697)	(7,230)
Cash flows from investing activities		
Purchase of property and equipment	(746)	(3,865)
Purchase of short-term investments	(91,478)	(144,679)
Proceeds from sale and maturity of short-term investments	110,735	149,180
Net cash provided by investing activities	18,511	636
Cash flows from financing activities		
Proceeds from exercise of options and warrants	788	2,115
Net cash provided by financing activities	788	2,115
Net increase (decrease) in cash and cash equivalents	4,602	(4,479)

Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period

The accompanying notes are an integral part of these consolidated financial statements

3

22.686

27,288

25.182

20,703

Table of Contents

# METABOLIX, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS UNAUDITED

(All dollar amounts are stated in thousands)

# 1. BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements are unaudited and have been prepared by Metabolix, Inc. (the "Company") in accordance with accounting principles generally accepted in the United States of America ("GAAP") and pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in the Company's annual consolidated financial statements have been condensed or omitted. The year-end condensed consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP. The condensed consolidated financial statements, in the opinion of management, reflect all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of the financial position and results of operations for the interim periods ended September 30, 2008 and 2007.

The results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for any future period or the entire fiscal year. These interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2007, which are contained in the Company's Annual Report on Form 10-K filed with the SEC.

#### 2. ACCOUNTING POLICIES

Except as indicated below, there have been no material changes in accounting policies since the Company's fiscal year ended December 31, 2007, as described in Note 3 to the consolidated financial statements included in its Annual Report on Form 10-K for the year then ended.

#### **Fair Value Measurements**

The Company adopted the provisions of Financial Accounting Standards Board ("FASB") Statement of Financial Accounting Standard ("SFAS") No. 157, *Fair Value Measurements* ("SFAS 157") on January 1, 2008. As permitted by FASB Staff Position ("FSP") No. SFAS 157-2, *Effective Date of FASB Statement No. 157* ("FSP SFAS 157-2"), the Company elected to defer the adoption of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis, until January 1, 2009. SFAS 157 establishes a framework for measuring fair value and expands financial statement disclosures about fair value measurements. There was no cumulative effect of adoption related to SFAS 157 and the adoption did not have an impact on the Company's financial position, results of operations, or cash flows. The Company is studying SFAS 157 with respect to nonfinancial assets and nonfinancial liabilities falling under the scope of FSP SFAS 157-2 and has not yet determined the expected impact on the financial position, results of operations, or cash flows. FSP No. 157-3 clarifies the application of SFAS No. 157 as it relates to the valuation of financial assets in a market that is not active for those financial assets. This FSP is effective immediately and includes those periods for which financial statements have not been issued. As of September 30, 2008, the Company currently does not have any financial assets that are valued using inactive markets, and as such are not currently impacted by the issuance of this FSP. See Note 12 for a discussion of the Company's adoption of SFAS 157.

The Company adopted the provisions of SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115* ("SFAS 159") on January 1, 2008. SFAS 159 permits entities to choose, at specified election dates, to measure eligible items at fair value (the "fair value option"). Under this pronouncement, a business entity must report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent

4

# Table of Contents

reporting period. The Company has not elected the fair value option under SFAS 159 for any items on its balance sheet.

# 3. RECENT ACCOUNTING PRONOUNCEMENTS

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* ("SFAS 141(R)"), which replaces SFAS No. 141. This revised standard requires assets, liabilities and non-controlling interests acquired to be measured at fair value and requires that costs incurred to effect the acquisition be recognized separately from the business combination. In addition, this statement expands the scope to include all transactions and other events in which one entity obtains control over one or more businesses. This statement is effective for all business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company is in the process of evaluating whether the adoption of this standard will have a material effect on its financial position, results of operations or cash flows. SFAS 141(R) is effective for the Company's fiscal year beginning January 1, 2009.

In December 2007, the FASB issued SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements* ("SFAS 160"). SFAS 160 amends Accounting Research Bulletin 51 to establish accounting and reporting standards for the noncontrolling (minority) interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be

reported as equity in the consolidated financial statements. SFAS 160 is effective for the Company's fiscal year beginning January 1, 2009. The Company is in the process of evaluating whether the adoption of this standard will have a material effect on its financial position, results of operations or cash flows.

In December 2007, the Emerging Issues Task Force ("EITF") reached a consensus on EITF Issue 07-01, *Accounting for Collaborative Arrangements Related to the Development and Commercialization of Intellectual Property* ("EITF 07-01"). EITF 07-01 prescribes the accounting for collaborations. It requires certain transactions between collaborators to be recorded in the income statement on either a gross or net basis when certain characteristics exist in the collaboration relationship. EITF 07-01 is effective for all of the Company's collaborations existing after January 1, 2009. The Company is in the process of evaluating whether the adoption of this standard will have a material effect on its financial position, results of operations or cash flows.

In May 2008, the FASB issued SFAS No. 162, "*The Hierarchy of Generally Accepted Principles*" ("SFAS 162"). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with the GAAP hierarchy. SFAS 162 will become effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU 411, "*the Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles.*" The Company does not expect the adoption of SFAS 162 to have a material effect on its financial position, results of operations or cash flows.

In June 2008, the FASB issued FSP EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ("FSP EITF 03-6-1") FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described in SFAS No. 128, *Earnings per Share*. Under the guidance in FSP EITF 03-6-1, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for financial statements issued in fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period earnings per share data presented shall be adjusted retrospectively. Early application is not permitted. The Company is in the process of evaluating whether the adoption of this standard will have a material effect on its financial position, results of operations or cash flows.

# 4. COMPREHENSIVE LOSS

Comprehensive loss is comprised of net loss and net unrealized gains or losses on marketable securities. Total comprehensive gain (loss) for the three and nine months ended September 30, 2008 and 2007 is as follows:

5

#### **Table of Contents**

	Three months ended September 30,				Nine months ended September 30,			
		2008		2007		2008		2007
Net loss	\$	(9,728)	\$	(8,298)	\$	(27,101)	\$	(20,653)
Other comprehensive income:								
Change in unrealized gain (loss) on investments		99		79		(93)		144
Total other comprehensive income		99		79		(93)		144
Comprehensive loss	\$	(9,629)	\$	(8,219)	\$	(27,194)	\$	(20,509)

# 5. BASIC AND DILUTED NET LOSS PER SHARE

In accordance with SFAS No. 128, *Earnings Per Share*, basic net loss per share is computed by dividing net loss by the weighted-average number of common shares outstanding and warrants outstanding during the period that were previously issued for little or no consideration, excluding the dilutive effects of common stock equivalents. Common stock equivalents include stock options and certain warrants. Diluted net loss per share is computed by dividing net loss by the weighted-average number of dilutive common shares outstanding during the period. Diluted shares outstanding is calculated by adding to the weighted shares outstanding any potential (unissued) shares of common stock from outstanding stock options and warrants based on the treasury stock method. In periods when a net loss is reported, all common stock equivalents are excluded from the calculation because they would have an anti-dilutive effect, meaning the loss per share would be reduced. Therefore, in periods when a loss is reported the calculation of basic and dilutive loss per share results in the same value.

The number of shares of potentially dilutive common stock related to options and warrants that were excluded from the calculation of dilutive shares since the inclusion of such shares would be anti-dilutive for the three and nine months ended September 30, 2008 and 2007, respectively, are shown below:

		Three months ended September 30,		s ended er 30,
	2008	2007	2008	2007
Options	2,438,423	2,271,307	2,438,423	2,271,307
Warrants	4,086	69,343	4,086	69,343
Total	2,442,509	2,340,650	2,442,509	2,340,650

#### 6. STOCK-BASED COMPENSATION

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards No. 123(R), *Share-Based Payment* ("SFAS 123(R)"). Under the provisions of SFAS 123(R), compensation cost recognized for the three and nine months ended September 30, 2008 and 2007 included compensation cost for stock options granted to employees subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS 123(R) and recognized over the vesting period of the applicable award on a straight-line basis. The effect of SFAS 123(R) for the three and nine months ended September 30, 2008 was an expense of \$1,003 and \$3,337, respectively. The increase in basic and diluted net loss per share for the three and nine months ended September 30, 2008 was \$0.04 and \$0.15, respectively. For the three and nine months ended September 30, 2007 the effect of SFAS 123(R) was an increase in net loss of \$1,508 and \$2,680, respectively. The increase in basic and diluted net loss per share for the three and nine months ended September 30, 2007 was \$0.07 and \$0.12, respectively. There is no expense recorded for options which were granted prior to January 1, 2006 under the minimum value method if the exercise price was equal to the fair value of common stock and the measurement date was fixed at the time of grant.

# Table of Contents

A summary of option activity for the nine months ended September 30, 2008 and 2007 is as follows:

			Nine months September			
	2	07				
	Number	E	Weighted Average xercise Price	Number		Weighted Average ercise Price
Outstanding at beginning of period	2,151,784	\$	10.70	2,717,244	\$	4.60
Granted	844,000		12.24	547,713		22.62
Exercised	(335,055)		2.36	(858,950)		2.43
Canceled	(222,306)		15.08	(134,700)		4.47
Outstanding at end of period	2,438,423		11.98	2,271,307		9.77
Options exercisable as of September 30,	1,180,664			1,057,884		
Weighted average grant date fair value of options granted during the						
period		\$	7.25		\$	14.08

#### Non-employee Stock Option Awards

The compensation expense related to non-employee stock options is generally recognized over a period of four years. The grants generally vest quarterly and such vesting is contingent upon future services provided by the consultants to the Company. The Company recorded consultant related stock-based compensation expense of \$38 for the three months ended September 30, 2008 and recorded a benefit of \$104 for the nine months ended September 30, 2008. Consultant related stock-based compensation expense of \$462 was recorded for the nine months ended September 30, 2007. There was no consultant related stock-based compensation expense recorded for the three months ended September 30, 2007. Options remaining unvested for non-employees are subject to remeasurement each reporting period prior to vesting in full. Since the fair market value of the options issued to non-employees are subject to changes in the future, the compensation expense recognized in each quarter may not be indicative of future compensation charges.

# 7. SIGNIFICANT COLLABORATIONS

# **ADM Agreement**

On November 3, 2004, the Company signed an agreement with ADM Polymer Corporation ("ADM"), a subsidiary of Archer Daniels Midland Company, to establish an alliance whereby the Company would provide technology and licenses thereto and research and development services, and ADM would provide manufacturing services and capital necessary to produce  $Mirel^{TM}$  biobased plastic on a commercial scale basis. This agreement was amended by the parties on September 8, 2005 to define certain cost sharing activities related to pre-commercial manufacturing, to change certain milestones and to make other minor modifications.

On July 12, 2006, ADM exercised an option (the "Option") to enter into a commercial alliance for further research, development, manufacture, use and sale of Mirel on the terms and conditions set forth in the Commercial Alliance Agreement.

#### **Commercial Alliance Agreement**

The Commercial Alliance Agreement specifies the terms and structure of the relationship between the Company and ADM. The primary function of this agreement is to establish the activities and obligations of the Company and ADM by which the parties will commercialize Mirel. These activities include: the establishment of a joint sales company, which has been named Telles, to market and sell Mirel, the construction of a manufacturing facility capable of producing 110 million pounds of material annually (the "Commercial Manufacturing Facility"), the licensing of technology to Telles and to ADM, and the conducting of various research, development, manufacturing, sales and marketing, compounding and administrative services by the parties.

Telles is a limited liability company, formed and equally owned by the Company and ADM, and is intended to: (i) serve as the commercial entity to establish and develop the commercial market for Mirel, and conduct the marketing and sales in accordance with the goals of the commercial alliance, (ii) assist in the coordination and integration of the manufacturing, compounding and marketing activities, and

7

(iii) administer and account for financial matters on behalf of the parties. The Company and ADM each have 50% ownership and voting interest in Telles.

A summary of the key activities under this agreement is as follows: (i) ADM will arrange for, finance the construction of, and own, a facility in which it will manufacture Mirel under contract to Telles; (ii) the Company will either arrange for and finance the acquisition or construction of a facility in which it will compound Mirel or it will arrange for third parties to compound Mirel; (iii) the Company, acting in the name and on behalf of Telles, will establish the initial market for Mirel. The Company will also continue its research and development efforts to further advance the technology and expand and enhance the commercial potential of Mirel. Subject to certain limitations, ADM will finance the working capital requirements of Telles.

Telles will make up to twelve payments of \$1,575 per calendar quarter to the Company to support these activities during the construction of the Commercial Manufacturing Facility. In the event construction is completed and sale of commercial product commences prior to Telles making all twelve such

payments, the quarterly payments will cease and Telles will pay the Company a lump sum equal to the number of remaining unpaid payments multiplied by \$250. Through September 30, 2008, support payments totaling \$15,750 have been received by the Company and recorded as deferred revenue.

During the construction period of the Commercial Manufacturing Facility all pre-commercial material production expenses incurred by ADM and the Company are shared equally. Accordingly, from the execution of this agreement in July 2006 through September 30, 2008, ADM has reimbursed the Company \$6,888. At September 30, 2008, net reimbursements of \$204 were due from ADM. All amounts due or received from ADM relating to this agreement are recorded as deferred revenue.

Upon the commencement of commercial sales, Telles will pay the Company royalties on sales as well as reimburse it for the cost of services provided pursuant to the Commercial Alliance Agreement.

While Telles is a fifty-fifty joint venture, ADM will be advancing a disproportionate share of the financial capital needed to construct the manufacturing plant and to fund its activities. Therefore, a preferential distribution of cash flow will be used, whereby all profits (after payment of all royalties, reimbursements and fees) from Telles will be distributed to ADM until ADM's disproportionate investment in the alliance has been returned in full. Once ADM has recouped such amounts, the profits of Telles will be distributed in equal amounts to the parties.

The Commercial Alliance Agreement provides for expansion of the operations of Telles beyond the initial license of 110 million pounds annual production through an equally-owned joint venture. While certain principles of the joint venture have been agreed to, the detailed terms and conditions will not be determined until a later date.

Revenue recognition for amounts deferred through September 30, 2008 is expected to commence approximately at the time of the first commercial sale of Mirel and the amounts will be recognized proportionately over the period that the final services are provided over the estimated remaining term of the Commercial Alliance Agreement.

The Commercial Alliance Agreement and related agreements include detailed provisions setting out the rights and obligations of the parties in the event of a termination of the Commercial Alliance Agreement. These provisions include the right for either party to terminate the Commercial Alliance Agreement upon a material default of a material obligation by the other party after a notice and cure period has expired. The parties are also permitted to terminate the Commercial Alliance Agreement if a change in circumstances that is not reasonably within the control of a party makes the anticipated financial return from the project inadequate or too uncertain. Finally, the parties have specific obligations to fulfill in the event of termination or if they file for bankruptcy protection.

#### 8. INCOME TAXES

The Company adopted the provisions of FASB Interpretation No. 48 ("FIN 48") *Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109* ("SFAS 109") on January 1, 2007. As a result of the implementation of FIN 48, the Company recorded no adjustment for unrecognized income tax benefits. At the date of adoption of January 1, 2007, and also at September 30, 2008, the Company had no unrecognized tax benefits. The Company does not expect the total amount of unrecognized tax benefits to significantly increase in the next twelve months.

The tax years 2005 through 2007 remain open to examination by major taxing jurisdictions to which the Company is subject, which are primarily in the U.S.

#### Table of Contents

The Company's policy is to record estimated interest and penalties related to uncertain tax positions in income tax expense. As of September 30, 2008 and December 31, 2007, the Company had no accrued interest or penalties recorded related to uncertain tax positions.

At December 31, 2007 the Company had net operating loss carryforwards for federal and state income tax purposes of \$33,620 and \$23,822, respectively. The Company's federal and state net operating loss carryforwards began to expire in 2008. The Company also had available research and development credits for federal and state income tax purposes of \$2,082 and \$1,662 respectively. The federal and state research and development credits will begin to expire in 2012 and 2015, respectively. As of December 31, 2007 the Company also had available investment tax credits for state income tax purposes of \$124 which began to expire in 2008. Management of the Company has evaluated the positive and negative evidence bearing upon the realizability of its deferred tax assets, which are comprised principally of net operating loss carryforwards and research and development credits. Under the applicable accounting standards, management has considered the Company's history of losses and concluded that it is more likely than not that the Company will not recognize the benefits of federal and state deferred tax assets. Accordingly, a full valuation allowance has been established against the deferred tax assets.

Utilization of Net Operating Loss ("NOL") and Research & Development, ("R&D") credit carryforwards may be subject to a substantial annual limitation due to ownership change limitations that have occurred previously or that could occur in the future as provided by Section 382 and 383 of the Internal Revenue Code of 1986, as well as similar state provisions. These ownership changes may limit the amount of NOL and R&D credit carryforwards that can be utilized annually to offset future taxable income and tax, respectively. In general, an ownership change, as defined by Section 382, results from transactions increasing the ownership of certain shareholders or public groups in the stock of a corporation by more than 50 percentage points over a three year period. Since the Company's formation, the Company has raised capital through the issuance of capital stock which, combined with the purchasing shareholders' subsequent disposition of those shares, may have resulted in a change of control, as defined by Section 382, or could result in a change of control in the future upon subsequent disposition. The Company has not currently completed a study to assess whether there have been multiple changes of control since the Company's formation due to the significant complexity and cost associated with such study. If the Company has experienced a change in control at any time since the Company's formation, utilization of the Company's NOL or R&D credit carryforwards would be subject to an annual limitation under Section 382 and 383. Any limitation may result in expiration of a portion of the NOL or R&D credit carryforwards before utilization. Until a study is completed and any limitation known, no amounts are being presented as uncertain tax positions under FIN 48.

# 9. ACCRUED LIABILITIES

Accrued liabilities consisted of the following at:

December 31, 2007

Employee compensation and benefits	\$ 1,918	\$ 1,985
Pre-commercial manufacturing costs	446	443
Professional services	408	407
Other	1,606	1,360
Total accrued expenses	\$ 4,378	\$ 4,195

#### **10. SEGMENT INFORMATION**

The Company operates in one segment. There have been no changes in the segment information since the fiscal year ended December 31, 2007, as described in Note 3 to the financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

# **11. COMMITMENTS AND CONTINGENCIES**

# Legal Proceedings

From time to time, the Company may be subject to legal proceedings and claims in the ordinary course of business. The Company is not currently aware of any such proceedings or claims that it believes will have, individually or in the aggregate, a material adverse effect on the business, financial condition or results of operations.

9

# Table of Contents

# License Agreement with Massachusetts Institute of Technology ("MIT")

The Company's exclusive license agreement with MIT requires the Company to pay annual license fees of \$25 and additional potential royalty payments to MIT based on a percentage of net sales of products or services covered by patents that are subject to the license. As of September 30, 2008, and December 31, 2007, the Company had accrued \$2 for license fees and royalties attributable to this agreement.

#### Joint Research Agreement with The Cooperative Research Centre for Sugar Industry Innovation through Biotechnology

The Company entered a joint research arrangement, known as the Cooperative Research Centre for Sugar Industry Innovation through Biotechnology, with the Commonwealth of Australia and various other parties for the purpose of developing and gaining access to certain intellectual property. The Commonwealth of Australia established the program to enhance the transfer of research outputs into commercial or other outcomes of economic, environmental or social benefit to Australia. The terms of the contract stipulate that the contract commenced on January 1, 2007, and the Company's funding obligation continues until July 1, 2010. In connection with this agreement Metabolix was obligated at the beginning of the contract to provide funding in the form of cash in the amount of \$805 Australian dollars and in kind contribution in the amount of \$2,287 Australian dollars. As of September 30, 2008 the remaining cash portion of the Company's obligation, denominated in U.S. dollars, is \$378 and the total remaining amount of in kind contribution the Company is committed to is \$963, denominated in U.S. dollars. The in kind contribution consists of salaries and overhead attributable to research associated with the joint research agreement. The cash and in kind contributions are recorded as research and development expense as incurred, in the consolidated statement of operations.

#### **12. FAIR VALUE MEASUREMENTS**

On January 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157, *Fair Value Measurements*, ("SFAS 157") for financial assets and liabilities. In accordance with the provisions of FASB Staff Position No. FAS 157-2, *Effective Date of FASB Statement No. 157*, the Company elected to defer the adoption of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis until January 1, 2009. SFAS 157 provides a framework for measuring fair value under GAAP and requires expanded disclosures regarding fair value measurements. SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. SFAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs, where available, and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following table sets forth the financial assets (cash equivalents and short-term investments) that were measured at fair value on a recurring basis as of September 30, 2008 by level within the fair value hierarchy. The Company did not have any financial liabilities, nonfinancial assets, or nonfinancial liabilities that were measured or disclosed at fair value on a recurring basis as of September 30, 2008. As required by SFAS 157, assets measured at fair value are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

	Identical Assets (Level 1)		Inputs (Level 3)	
Cash equivalents:				
Money Market funds	—	\$ 23,493	—	\$ 23,493
Commercial paper	—	1,609	—	1,609
Short-term investments:				
Treasuries	_	14,643	—	14,643
Commercial paper	—	37,040	—	37,040
Government-sponsored enterprises	_	15,637	—	15,637
Total		\$ 92,422		\$ 92,422

# **13. CHANGE IN ACCOUNTING ESTIMATE**

In the first quarter of 2008, due to an extended construction period and revised estimated completion date of the Commercial Manufacturing Facility, the Company determined it would extend the period of use of its pre-commercial manufacturing plant by six months to June 2009 from December 2008. In connection with this, the useful lives of the leasehold improvements connected to the pre-commercial manufacturing plant were increased by six months. This change in accounting estimate was adopted prospectively from January 1, 2008. The effect of the change in accounting estimate on the financial statements for the three and nine months ended September 30, 2008 is a decrease in loss from operations and net loss of \$363 and \$1,075, respectively. Loss per share decreased by \$0.02 and \$0.05 for the three and nine months ended September 30, 2008.

# **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS** (All dollar amounts are stated in thousands)

#### **Forward Looking Statements**

This quarterly report on Form 10-Q contains "forward-looking statements" within the meaning of 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In particular, statements contained in the Form 10-Q, including but not limited to, statements regarding our future results of operations and financial position, business strategy and plan prospects, projected revenue or costs and objectives of management for future research, development or operations, are forward-looking statements. These statements relate to our future plans, objectives, expectations and intentions and may be identified by words such as "may," "will," "should," "expects," "plans," "anticipate," "intends," "target," "projects," "contemplates," "believe," "estimates," "predicts," "potential," and "continue," or similar words.

Although we believe that our expectations are based on reasonable assumptions within the limits of our knowledge of our business and operations, the forward-looking statements contained in this document are neither promises nor guarantees. Our business is subject to significant risk and uncertainties and there can be no assurance that our actual results will not differ materially from our expectations. These forward looking statements include, but are not limited to, statements concerning: future financial performance and position, management's strategy, plans and objectives for future operations, plans and objectives for product development and commercialization, plans and objectives for present and future research and development and results of such research and development, plans and objectives for manufacturing, the commercialization of environmentally sustainable, economically attractive alternatives to petroleum-based plastics, chemicals and energy, the commercialization of Mirel<sup>TM</sup> biobased plastic ("Mirel") through our alliance with Archer Daniels Midland Company ("ADM"), sales of Mirel as an alternative to petroleum-based plastics, the construction of the Commercial Manufacturing Facility, the production of Mirel at the Commercial Manufacturing Facility, the commercial success of Mirel, the feasibility of extracting Mirel from plant crops, the commercial viability of plant-produced plastics,

11

# Table of Contents

recognition of revenue, and management's plans and expectations for revenue from government grants, research and development revenue, research and development expenses and capital and working capital requirements. Such forward-looking statements are subject to a number of risks and uncertainties that could cause actual results to differ materially from those anticipated including, without limitation, the following risks: (1) we may not be successful at manufacturing biobased plastics on a commercial scale in a timely and economical manner, (2) we may not be successful in the development of our products, including Mirel, (3) we depend on ADM for the construction of the Commercial Manufacturing Facility, (4) if ADM does not build the Commercial Manufacturing Facility on time and on budget, our revenues and the distribution of profits, if any, to us will be delayed, (5) we may not be able to develop manufacturing capacity sufficient to meet demand in an economical manner or at all, (6) we may not achieve market acceptance of our products, (7) we have limited marketing and sales experience and capabilities, which may make the commercialization of our products difficult, (8) we rely heavily on ADM and will rely heavily on future collaborative partners, (9) our success will be influenced by the price of petroleum relative to corn sugar (10) our future profitability is uncertain, and we have a limited operating history on which you can base your evaluation of our business, (11) we may need to secure additional funding and may be unable to raise additional capital on favorable terms or at all, (12) if we lose key personnel or are unable to attract and retain necessary talent, we may be unable to develop or commercialize our products, (13) confidentiality agreements with employees and others may not adequately prevent disclosure of our trade secrets and other proprietary information and may not adequately protect our intellectual property, which could limit our ability to compete, (14) patent protection for our products is important and uncertain, (15) a substantial portion of the technology used in our business is owned by or subject to retained rights of third parties, (16) third parties may claim we infringe their intellectual property, and we could suffer significant litigation or licensing expense as a result, (17) if we are unable to manage our growth effectively, our business could be adversely affected, (18) we may not be successful in identifying market needs for new technologies and developing new products to meet those needs, (19) Mirel may be, or may be perceived as being, harmful to human health or the environment, (20) we face and will face substantial competition in several different markets that may adversely affect our results of operations, (21) we are subject to significant foreign and domestic government regulations, including environmental and health and safety regulations, and compliance or failure to comply with these regulations could harm our business, (22) our government grants may subject us to government audits, which could materially harm our business and results of operations, (23) we face risks associated with our international business, (24) each segment of our operations is currently conducted at a single location which makes us susceptible to disruptions, and (25) we may be subject to product liability claims based on products sold by us, our customers and/or our licensees.

The forward-looking statements and risks factors presented in this document are made only as of the date hereof and we do not intend to update any of these risk factors or to publicly announce the results of any revisions to any of our forward-looking statements other than as required under the federal securities laws.

#### Overview

We are a bioscience company that develops and plans to commercialize environmentally sustainable, economically attractive alternatives to petroleum-based plastics, chemicals and energy. Our strategy is to develop technology platforms that integrate advanced biotechnology with current industrial practice and to commercialize these platforms with industry leading strategic partners.

Our first platform, which we are commercializing through Telles, a joint venture with Archer Daniels Midland Company ("ADM"), is a proprietary, large-scale microbial fermentation system for producing a versatile family of polymers known as polyhydroxyalkanoates, which we have branded under the name Mirel<sup>™</sup>. Through Telles, we intend to sell Mirel as environmentally friendly, but functionally equivalent, alternatives to petroleum-based plastics in a wide range of commercial applications, including packaging, compostable bags, consumer products including cosmetics and gift cards, business equipment, products used in agriculture and horticulture, and marine and water applications. Mirel will be produced in a commercial scale plant, or Commercial Manufacturing Facility, which is presently under construction by ADM in Clinton, Iowa. The Commercial Manufacturing Facility is designed to have a 110 million pound annual capacity. We expect that commercial quantities of Mirel from the Commercial Manufacturing Facility will be available for customers in the second quarter of 2009. ADM is currently in the process of reviewing the estimated capital cost and timeline for completion of the Commercial Manufacturing Facility and is also examining a variety of options to manage the capital cost and schedule. The Commercial Manufacturing Facility will produce biobased, sustainable and biodegradable Mirel plastic out of corn

12

#### Table of Contents

sugar, an agriculturally-produced renewable resource. We are currently producing pre-commercial quantities of Mirel jointly with ADM at a small scale precommercial manufacturing facility.

Our second technology platform, which is in an early stage, is a biomass biorefinery system using plant crops to co-produce both bioplastics and bioenergy. For this system, we intend to extract polymer from the engineered plant crop, so that the remaining plant material can be used as a biomass feedstock for the production of bioenergy products including electricity and biofuel. We are engineering switchgrass to produce bioplastics in the leaf and stem of the plant. We have also collaborated with the Australian Cooperative Research Centre to do the same in sugarcane. In addition we have established a strategic research collaboration with the Donald Danforth Plant Science Center to develop an advanced industrial oilseed crop for co-production of bioplastics along with vegetable oil, biodiesel fuel, or oleochemicals. Switchgrass is a commercially and ecologically attractive non-food energy crop that is indigenous to North America. It is generally considered to be a leading candidate for cellulose-derived production of ethanol and other biofuels. Sugarcane is an established energy crop that is well suited for tropical regions of the world. We believe that using these crops to co-produce bioplastics with bioenergy products can offer superior economic value and productivity as compared to single product systems that produce them individually. We have been working on our biomass biorefinery platform using switchgrass for several years, and we believe that we are a scientific leader in this field. Our goal for this program is to have commercially viable plant varieties in pre-commercial field trials in three to four years. We may also seek to establish alliances with partners to commercially exploit this platform.

As demonstrated by our first two technology platforms, we take an integrated systems approach to our technology development. We are focused on developing entire production systems from gene to end product as opposed to developing specific technologies (for example, gene sequencing, shuffling or directed evolution) or singular aspects of a product's production (for example, providing a key enzyme, catalyst or ingredient). We believe this systems approach optimizes manufacturing productivity and, when commercialized, will enable us to capture more economic value from any platform we pursue. We have core capabilities in microbial genetics, fermentation process engineering, chemical engineering, polymer science, plant genetics and botanical science. We have assembled these capabilities in a way that has allowed us to integrate biotechnology with chemical engineering and industrial practice. We believe that our approach can be applied to chemicals and other products to help establish and grow environmentally sustainable plastics, chemicals and energy industries.

We intend to apply our core capabilities in microbial engineering and plant transformation to develop biological routes to other chemicals and chemical intermediates. In September 2007 the U.S. Department of Commerce's National Institute of Standards and Technology approved a \$2 million award for us to develop a commercially viable process for producing biobased chemicals from renewable agricultural products. This award is funding our integrated bio-engineered chemicals program, which is beginning development of sustainable solutions for widely used four-carbon industrial chemicals.

To exploit our first technology platform, we are working with ADM to build the Commercial Manufacturing Facility in Clinton, Iowa. The bioplastics this facility will produce are highly versatile and range in properties from hard and strong to soft and flexible. These properties allow for a wide variety of commercial applications, offering an environmentally-friendly alternative to petroleum-derived synthetic materials which are not biodegradable. Through Telles we intend to initially position Mirel as a premium priced specialty material catering to customers who want to match the functionality of petroleum-based plastic, but add the dimension of environmental responsibility to their products and brands.

As of September 30, 2008, we had an accumulated deficit of \$121,213 and total stockholders' equity was \$66,399.

#### **Collaborative Arrangements**

Our strategy for collaborative arrangements is to retain substantial participation in the future economic value of our technology while receiving current cash payments to offset research and development costs and working capital needs. By their nature, these agreements are complex and have multiple elements that cover a variety of present and future activities. In addition, certain elements of these agreements are intrinsically difficult to separate and treat as separate units for accounting purposes. Consequently, we expect to defer recognizing most, if not all, of the payments we receive from partners as revenue until future years.

# Table of Contents

We entered into our alliance with ADM in 2004. As of September 30, 2008, all payments received from ADM have been recorded as deferred revenue on our balance sheet. We expect that future payments from ADM, through at least the construction phase of the Commercial Alliance Agreement, including two remaining quarterly operating payments of \$1,575 made on behalf of Telles and other payments, will be classified as deferred revenue as well.

We expect to begin recognizing revenue at the time of the first commercial sale of Mirel. All amounts will be recognized proportionally over the period in which our commercial obligations are fulfilled in accordance with the terms of the Commercial Alliance Agreement.

We received the following payments from these arrangements to offset operating cash needs:

- upfront payment of \$3,000 from ADM in November 2004;
- milestone payments of \$2,000 from ADM in May 2006;
- · support payments of \$15,750 from ADM, on behalf of Telles, through September 30, 2008; and
- cumulative cost sharing payments from ADM for pre-commercial manufacturing plant construction and operations of \$8,096.

During the commercial alliance phase, ADM will construct, finance, own and operate the Commercial Manufacturing Facility through a manufacturing agreement with Telles and we will provide or procure compounding services to convert the output from the Commercial Manufacturing Facility into forms that are suitable for various commercial applications.

Telles is a limited liability company, formed and equally owned by us and ADM, and is intended to: (i) serve as the commercial entity to establish and develop the commercial market for Mirel, and conduct the marketing and sales in accordance with the goals of the commercial alliance, (ii) assist in the coordination and integration of the manufacturing, compounding and marketing activities, and (iii) administer and account for financial matters on behalf of the parties. We and ADM each have 50% ownership and voting interest in Telles.

Even though Telles is a separate legal entity owned equally by us and ADM, ADM will disproportionately fund the activities of the joint venture. Specifically, the cost of the Commercial Manufacturing Facility, the working capital requirements of the joint venture and the support payments to us will exceed the investments made by us to establish compounding operations for the joint venture. In order to rebalance the respective investments made by the parties, a preferential distribution of cash flow will be used, whereby all profits, after payment of all royalties, reimbursements and fees, from the joint venture, will be distributed to ADM until ADM's disproportionate investment in the joint venture, and the costs of constructing the Commercial Manufacturing Facility, have been returned to ADM. Once ADM has recouped such amounts, the profits of the joint venture will be distributed in equal amounts to the parties. In order to track the disproportionate investments ADM has made, a Ledger Account has been established to record the respective investments made by the parties. As of September 30, 2008, the balance of the ADM Ledger Account was \$229,862 and this balance is expected to increase as the construction of the Commercial Manufacturing Facility progresses and Telles becomes operational.

# **United States Government Contracts and Grants**

As of September 30, 2008, expected gross proceeds of \$1,627 remain to be received under our government contracts and grants, which include amounts for reimbursement to our subcontractors, as well as reimbursement for our employees' time, benefits and other expenses related to future performance under the various contracts.

# Table of Contents

The status of our United States government contracts and grants is as follows:

Funding Agency	gov	ernment	S	Total received through eptember 30, 2008	Remaining amount available under various government contracts as of September 30, 2008		Contract/Grant Expiration
SERDP (1) (2)	\$	1,005	\$	785	\$	220	Feb. 2009
Department of							
Commerce		2,000		593		1,407	Sept. 2009
	\$	3,005	\$	1,378	\$	1,627	
	Agency SERDP (1) (2) Department of	Funding Agency     gov       SERDP (1) (2)     \$       Department of	Agency5SERDP (1) (2)\$1,005Department of Commerce2,000	Funding Agency     government funds     S       SERDP (1) (2)     \$ 1,005     \$       Department of Commerce     2,000	Funding Agencygovernment fundsthrough September 30, 2008SERDP (1) (2)\$ 1,005\$ 785Department of Commerce2,000593	Funding Agencygovernment fundsthrough September 30, 2008SERDP (1) (2)\$ 1,005\$ 785Department of Commerce2,000593	Funding Agencygovernment fundsthrough September 30, 2008government contracts as of September 30, 2008SERDP (1) (2)\$ 1,005\$ 785\$ 220Department of Commerce2,0005931,407

(1) Strategic Environmental Research and Development Program.

(2) Funding of this government contract beyond the United States government's current fiscal year is subject to annual congressional appropriations.

#### **Critical Accounting Estimates and Judgments**

The discussion and analysis of our financial condition and results of operations are based upon our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to revenue recognition and stock-based compensation. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The significant accounting policies used in preparation of these condensed consolidated financial statements for the three and nine months ended September 30, 2008 are consistent with those discussed in Note 3 to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2007. The critical accounting policies and the significant judgments and estimates used in the preparation of our condensed consolidated financial statements for the three and nine months ended consolidated financial statements ended

September 30, 2008 are consistent with those discussed in our Annual Report on Form 10-K for the year ended December 31, 2007 in the section captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Estimates and Judgments."

In the first quarter of 2008, due to an extended construction period and revised estimated completion date of the Commercial Manufacturing Facility, the Company determined it would extend the period of use of its pre-commercial manufacturing plant by six months to June 2009 from December 2008. In connection with this, the useful lives of the leasehold improvements connected to the pre-commercial manufacturing plant were increased by six months. This change in accounting estimate was adopted prospectively from January 1, 2008. The effect of the change in accounting estimate on the financial statements for the three and nine months ended September 30, 2008 is a decrease in loss from operations and net loss of \$363 and \$1,075, respectively. Loss per share decreased by \$0.02 and \$0.05 for the three and nine months ended September 30, 2008, respectively. The estimated annual impact of this change in accounting estimate for the year ended December 31, 2008 is a decrease in loss from operations and net loss of \$1,422 and a decrease in loss per share of \$0.06, based on the number of shares used in the earnings per share calculations for the nine months ended September 30, 2008.

15

#### Table of Contents

#### **Results of Operations**

#### Comparison of the Three Months Ended September 30, 2008 and 2007

#### Revenue

	Three Months ended September 30,					
	2	2008		2007		Change
Research and development revenue	\$	27	\$	73	\$	(46)
License fee and royalty revenue from related parties		25		25		0
Grant revenue		299		82		217
Total revenue	\$	351	\$	180	\$	171

Total revenue was \$351 and \$180 for the three months ended September 30, 2008 and 2007, respectively. During the three months ended September 30, 2008 we recognized \$27 of research and development revenue compared to \$73 for the respective period in 2007. Research and development revenue is derived from research and development services and delivery of sample product produced from research and development services. Grant revenue increased mainly as a result of an increase of activity relating to the Department of Commerce and Strategic Environmental Research Development Program grants. This was partially offset by the completion of the Department of Energy program grant during the second quarter of 2007.

We expect revenues from government grants to fluctuate due to the availability of funding from the government.

#### Expenses

		2007	Change			
Research and development expenses, including cost of revenue	\$	6,571	\$	5,695	\$	876
Selling, general, and administrative expenses		4,048		4,267		(219)
Total operating expenses	\$	10,619	\$	9,962	\$	657

## **Research and development expenses**

Research and Development expenses were \$6,571 and \$5,695 for the three months ended September 30, 2008 and 2007, respectively. The increase of \$876 was primarily due to the expansion of product development activities associated with developing new product grades and formulations for prospective customers and increases in research and development personnel to support our microbial and plant research programs. Employee payroll and benefits related expenses for the three months ended September 30, 2008 were \$2,576 compared to \$1,851 for the respective period in 2007. Payroll and benefits primarily increased as a result of increased headcount. Expenses related to product development services were \$519 and \$425 for the three months ended September 30, 2008 from \$243 for the respective period in 2007. The increase in depreciation is primarily derived from increased leasehold improvements in our pre-commercial manufacturing facility and increases in equipment to support our microbial and plant research.

We expect to incur higher research and development expenses in future periods for pre-commercial manufacturing and product development activities as we continue to develop, test and refine product to meet the specification requirements of our customers. We expect that our personnel related costs will increase to support our microbial and plant research programs.

# Selling, general, and administrative expenses

Selling, general, and administrative expenses were \$4,048 and \$4,267 for the three months ended September 30, 2008 and 2007, respectively. The decrease of \$219 was primarily due to a decrease in employee and benefits related expenses. Payroll and benefits related expenses decreased to \$2,087 from \$2,408 for the three months ended September 30, 2008 and 2007, respectively. Included in payroll and benefits is stock-based compensation expense, which decreased to \$729 for the three months ended

September 30, 2008 compared to \$1,295 for the respective period in 2007. Stock-based compensation expense decreased mainly as a result of the completion in May 2008 of the vesting period for options granted to our board of directors and an officer of the company. The decrease in stock-based compensation expense was partially offset by increased expenses relating to the expansion of our facilities, growth in administrative structure to support the growth of the company and increased sales and marketing activities to prepare for the commercialization of Mirel.

We expect that selling, general, and administrative expenses will increase through the construction period of the ADM agreement due to increasing payroll and expanding infrastructure to support sales and marketing efforts for commercializing Mirel. Upon the commencement of the commercial phase of the agreement, selling, general, and administrative expenses are expected to decrease as the cost of sales and marketing efforts will be transferred to Telles.

# Other Income (Net)

 Three Months ended           September 30,         Change           2008         2007           540         \$ 1 484         \$ (944)		
 2008	2007	Change
\$ \$ 540	\$ 1,484	\$ (944)

Other income (net) consists of investment income of \$540 and \$1,484 for the three months ended September 30, 2008 and 2007, respectively. The decrease of \$944 was due to a decrease in interest rates during the quarter, a shift towards more conservative investments with lower interest rates, and a decrease in the average cash and short-term investments held during the comparative three month periods.

#### **Results of Operations**

#### Comparison of the Nine Months Ended September 30, 2008 and 2007

#### Revenue

	Nine Mon Septem		
	 2008	 2007	 Change
Research and development revenue	\$ 106	\$ 73	\$ 33
License fee and royalty revenue from related parties	95	132	(37)
Grant revenue	955	590	365
Total revenue	\$ 1,156	\$ 795	\$ 361

Total revenue was \$1,156 and \$795 for the nine months ended September 30, 2008 and 2007, respectively. During the nine months ended September 30, 2008 we recognized \$106 of research and development revenue compared to \$73 for the respective period in 2007. Research and development revenue is derived from research and development services and delivery of sample product produced from research and development services. License fee and royalty revenue from related parties decreased primarily as the result of receipt of a \$50 milestone payment during the nine months ended September 30, 2007. Grant revenue increased as a result of increased activity relating to the Department of Commerce and Strategic Environmental Research Development Program grants. This was partially offset by the completion of the Department of Energy program grant during the second quarter of 2007.

We expect revenues from government grants to fluctuate due to the availability of funding from the government.

# Expenses

		Nine Months ended September 30,						
		2008			2007	Change		
Research and development expenses, including cost of revenue		\$	18,513	\$	14,528	\$	3,985	
Selling, general, and administrative expenses			12,193		11,466		727	
Total operating expenses		\$	30,706	\$	25,994	\$	4,712	
	17							

# Table of Contents

#### **Research and development expenses**

Research and development expense was \$18,513 and \$14,528 for the nine months ended September 30, 2008 and 2007, respectively. The increase of \$3,985 was primarily due to the expansion of product development activities associated with developing new product grades and formulations for prospective customers, and increases in research and development personnel to support our microbial and plant research programs. Employee payroll and benefits related expenses for the nine months ended September 30, 2008 were \$6,965 compared to \$5,150 for the respective period in 2007. Expense relating to product development services were \$1,259 for the nine months ended September 30, 2008 compared to \$695 for the respective period in 2007. The expenses related to pre-commercial manufacturing increased to \$5,279 for the nine months ended September 30, 2008 compared to \$677 for the respective period in 2007. The increase in depreciation is primarily attributable to increased leasehold improvements in our pre-commercial manufacturing facility and increases in equipment to support our microbial and plant research.

We expect to incur increasing research and development expenses in future periods for pre-commercial manufacturing and product development activities as we continue to develop, test and refine product to meet the specification requirements of our customers. We expect that our personnel related costs will increase to support our microbial and plant research programs.

#### Selling, general, and administrative expenses

Selling, general, and administrative expenses were \$12,193 and \$11,466 for the nine months ended September 30, 2008 and 2007, respectively. The increase of \$727 was primarily due to the expansion of our facilities, growth in administrative structure to support the growth of the company and increased sales and marketing activities to prepare for the commercialization of Mirel. Depreciation expense increased to \$795 for the nine months compared to \$144

for the respective period in 2007. The increase in depreciation expense is related to an increase in equipment needed to support the expansion of our facilities and growth in administrative structure.

We expect that selling, general, and administrative expenses will increase through the construction period of the ADM agreement due to increasing payroll and expanding infrastructure to support sales and marketing efforts for commercializing Mirel. Upon the commencement of the commercial phase of the agreement, selling, general, and administrative expenses are expected to decrease as the cost of sales and marketing efforts will be transferred to Telles.

#### **Other Income (Net)**

	 Nine Months ended September 30, 2008 2007 Change				
	 2008 2007				Change
Total other income (net)	\$ 2,449	\$	4,546	\$	(2,097)

Other income (net) consists of investment income of \$2,449 and \$4,546 for the nine months ended September 30, 2008 and 2007, respectively. The decrease of \$2,097 was due to a decrease in interest rates during the nine months ended September 30, 2008, a shift towards more conservative investments with lower interest rates, and a decrease in the average cash and short-term investments held during the comparative nine month periods.

#### Liquidity and Capital Resources

Currently, we require cash to fund our working capital needs, to purchase capital assets and to pay our operating lease obligations.

We fund our cash requirements primarily through the following methods:

- · our strategic alliance with ADM;
- · government grants;
- · equity financing; and

· interest earned on cash and short-term investments.

18

#### **Table of Contents**

Currently our products are in the pre-commercial stage of development, and large-scale commercial sales have not begun. In addition, we have incurred significant expenses relating to our research and development efforts. As a result, we have incurred net losses since our inception. As of September 30, 2008, we had an accumulated deficit of \$121,213. Our total unrestricted cash, cash equivalents and short-term investments as of September 30, 2008 were \$94,608 as compared to \$109,326 at December 31, 2007. As of September 30, 2008, we had no outstanding debt.

Our cash, cash equivalents and short-term investments at September 30, 2008 are held for working capital purposes. We do not enter into investments for trading or speculative purposes. The primary objective of our investment activities is to preserve our capital. Restricted cash of \$494 was held at September 30, 2008 in connection with the lease agreement for one of our facilities in Cambridge, Massachusetts. Short-term investments are made in accordance with our corporate investment policy, as approved by our Board of Directors. Investments are limited to high quality corporate debt, U.S. Treasury bills and notes, bank debt obligations, municipal debt obligations and asset-backed securities. The policy establishes maturity limits, concentration limits, and liquidity requirements. At September 30, 2008, we were in compliance with this policy.

We believe that our cash, cash equivalents and short-term securities, the interest we earn on these balances, as well as cash expected from government grants and our ADM alliance will be sufficient to meet our anticipated cash requirements, including cash requirements with respect to the commercial launch of Mirel, for at least the next 24 months. If our available cash, cash equivalents, and short-term securities are insufficient to satisfy our liquidity requirements, or if we develop additional products, we may need to sell additional equity or debt securities or obtain a credit facility. The sale of additional equity and debt securities may result in additional dilution to our stockholders. If we raise additional funds through the issuance of debt securities or preferred stock, these securities could have rights senior to those of our common stock and could contain covenants that would restrict our operations. We may require additional capital beyond our currently forecasted amounts. Any such required additional capital may not be available on reasonable terms, if at all. If we are unable to obtain additional financing, we may be required to reduce the scope of, delay, or eliminate some or all of our planned research, development and commercialization activities, which could harm our business.

Net cash used in operating activities was \$14,697 and \$7,230 for the nine months ended September 30, 2008 and 2007, respectively. The net cash used during the first nine months of 2008 primarily reflects the net loss for the period offset by an increase in deferred revenue of \$5,896, and non-cash expenses including depreciation expense of \$2,764, stock-based compensation expense of \$3,233, and 401(k) company common stock matching expense of \$347. The increase in deferred revenue was due to an increase in pre-commercial plant construction and operations that are subject to our cost sharing collaborative arrangement with ADM and continued support payments from ADM, made on behalf of Telles.

Net cash provided by investing activities was \$18,511 and \$636 for the nine months ended September 30, 2008 and 2007, respectively. Net cash provided by investing activities during the nine months ended September 30, 2008 represents net cash of \$19,257 provided from the sale, maturity and purchase of investments offset by a cash outflow of \$746 used for the purchase of property and equipment. Property and equipment purchases during the nine months ended September 30, 2008 mainly consisted of equipment for research and development purposes. Net cash flows from investing activities may fluctuate from period to period due to the timing of our capital expenditures and other investments.

Net cash provided by financing activities was \$788 and \$2,115 for the nine months ended September 30, 2008 and 2007, respectively. The cash provided by financing activities during the nine months ended September 30, 2008 was solely attributable to the proceeds from the exercise of stock options and warrants.

#### **Contractual Obligations**

The following table summarizes our contractual obligations at September 30, 2008 and the effects such obligations are expected to have on our liquidity and cash flows in future periods:

	Payment Due by Period								
	 Less Than Total 1 year		2-3 Years				More Than 5 years		
Operating lease obligations	\$ 6,460	\$	1,342	\$	2,429	\$	2,113	\$	576
Purchase obligations	 648		301		272		50		25
Total	\$ 7,108	\$	1,643	\$	2,701	\$	2,163	\$	601

On April 30, 2008 we signed a rental agreement to sublease additional office space. The term of the sublease commenced on May 1, 2008 and will expire February 28, 2010. The monthly rent payments of \$15 are included in the operating lease obligations.

# **Off-Balance Sheet Arrangements**

As of September 30, 2008, we had no off-balance sheet arrangements as defined in Item 303(a) (4) of the Securities and Exchange Commission's Regulation S-K.

#### **Related Party Transactions**

We recorded \$25 and \$95 of license and royalty revenue from Tepha, Inc., a related party, during the three and nine months ended September 30, 2008, respectively. During the three and nine months ended September 30, 2007 we recorded license and royalty revenue from Tepha, Inc. of \$25 and \$132, respectively. We had an outstanding receivable balance due from Tepha of \$3 and \$122 as of September 30, 2008 and December 31, 2007, respectively. We also had various transactions with our alliance partner ADM, a related party, during the nine months ended September 30, 2008 and 2007. We had an outstanding receivable balance of \$204 and \$1,093 due from ADM at September 30, 2008 and December 31, 2007 respectively. For more information on our related party transactions, please see Note 10 to our audited financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2007.

#### **Recent Accounting Pronouncements**

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 141(R), *Business Combinations* ("SFAS 141(R)"), which replaces SFAS No. 141. This revised standard requires assets, liabilities and non-controlling interests acquired to be measured at fair value and requires that costs incurred to effect the acquisition be recognized separately from the business combination. In addition, this statement expands the scope to include all transactions and other events in which one entity obtains control over one or more businesses. This statement is effective for all business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. We are in the process of evaluating whether the adoption of this standard will have a material effect on our financial position, results of operations or cash flows.

In December 2007, the FASB issued SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements* ("SFAS 160"). SFAS 160 amends Accounting Research Bulletin 51 to establish accounting and reporting standards for the noncontrolling (minority) interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. SFAS 160 is effective for our fiscal year beginning January 1, 2009. We are in the process of evaluating whether the adoption of this standard will have a material effect on our financial position, results of operations or cash flows.

In December 2007, the Emerging Issues Task Force ("EITF") reached a consensus on EITF Issue 07-01, *Accounting for Collaborative Arrangements Related to the Development and Commercialization of Intellectual Property* ("EITF 07-01"). EITF 07-01 prescribes the accounting for collaborations. It requires certain transactions between collaborators to be recorded in the income statement on either a gross or net basis when certain characteristics exist in the collaboration relationship. EITF 07-01

# 20

# Table of Contents

is effective for all of our collaborations existing after January 1, 2009. We are in the process of evaluating whether the adoption of this standard will have a material effect on our financial position, results of operations or cash flows.

In May 2008, the FASB issued SFAS No. 162, "*The Hierarchy of Generally Accepted Principles*" ("SFAS 162"). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with the GAAP hierarchy. SFAS 162 will become effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU 411, "*the Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles*." We do not expect the adoption of SFAS 162 to have a material effect on our financial position, results of operations or cash flows.

In June 2008, the FASB issued FSP EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ("FSP EITF 03-6-1"). FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described in SFAS No. 128, *Earnings per Share*. Under the guidance in FSP EITF 03-6-1, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for financial statements issued in fiscal years beginning after December 15, 2008, and interim periods within those years. All prior-period earnings per share data presented shall be adjusted retrospectively. Early application is not permitted. We are in the process of evaluating whether the adoption of this standard will have a material effect on our financial position, results of operations or cash flows.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in information regarding our exposure to market risk, as described in Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2007 and as further described below.

Our exposure to market risk is confined to our cash, cash equivalents and marketable securities. The unrestricted cash and cash equivalents and marketable securities are held for working capital purposes. Our primary investment objective is capital preservation, with a secondary objective of generating income on such capital. We do not enter into investments for trading or speculative purposes.

#### **Interest Rate Risk**

We invest in high-quality financial instruments, primarily money market funds, federal agency notes, U.S. treasury notes, investment-grade commercial paper, and corporate debt securities. All of our interest-bearing securities are subject to interest rate risk and could decline in value if interest rates fluctuate. Because of the short-term maturities of our cash equivalents and marketable securities, we do not believe that an increase in market rates would have any significant impact on the realized value of our marketable securities. However, in a declining interest rate environment, as short term investments mature, reinvestment occurs at less favorable interest rates. Given the short-term nature of our investments, anticipated declining interest rates would negatively impact our investment income. Exposure to market rate risk for changes in interest rates relates to our cash, cash equivalents and investment in marketable securities, totaling \$109,824 at December 31, 2007. Based on a hypothetical 10% adverse movement in interest rates, the potential annual losses in future earnings and cash flows are estimated to be \$607.

# **ITEM 4. CONTROLS AND PROCEDURES**

# **Evaluation of Disclosure Controls and Procedures**

Our management (with the participation of our Principal Executive Officer and Principal Financial Officer) evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of September 30, 2008. Disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported on a timely basis and that such information is accumulated and communicated to management, including the Principal Executive Officer and Principal Financial Officer,

#### Table of Contents

as appropriate, to allow timely decisions regarding required disclosure. Based on this evaluation, our Principal Executive Officer and Principal Financial Officer concluded that these disclosure controls and procedures are effective and designed to ensure that the information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the requisite time periods.

#### **Changes in Internal Control over Financial Reporting**

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended September 30, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# PART II - OTHER INFORMATION

# **ITEM 1. LEGAL PROCEEDINGS**

From time to time, we may be subject to legal proceedings and claims in the ordinary course of business. We are not currently aware of any such proceedings or claims that we believe will have, individually or in the aggregate, a material adverse effect on the business, financial condition or the results of operations.

# **ITEM 1A. RISK FACTORS**

Except as indicated in Part II, Item 1A of our Quarterly Report for the three months ended March 31, 2008 on Form 10-Q or listed below there have been no material changes in information regarding our risk factors as described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2007.

# We may not be able to successfully manufacture Mirel at commercial scale in a timely or economical manner.

We are currently producing Mirel using our fermentation platform in relatively small quantities, at pre-commercial scale, for use in marketing activities, including conversion into end-products for test marketing by our customers. The current and anticipated methods for manufacturing biobased plastics, both by fermentation and in crops, and the anticipated methods for producing chemicals and energy, are highly complex processes in which a variety of difficulties may arise. We may not be able to resolve any such difficulties in a timely or cost effective fashion, if at all. We cannot be sure of the cost of producing Mirel at commercial scale by fermentation. We cannot assure you that we will be able to successfully manufacture Mirel at a commercial scale in a timely or economical manner or that the quality of the commercial product will be acceptable on a consistent basis.

Since construction of the commercial manufacturing facility for the production of Mirel (referred to as the Commercial Manufacturing Facility) is not yet complete, manufacturing costs at such facility are unknown and may ultimately be higher than we expect. While we believe that manufacturing costs will be reduced over time as we gain manufacturing know-how, we cannot be sure that we can manufacture Mirel in an economical manner. If we, in connection with our alliance with ADM, fail to commence production in a timely manner or to develop manufacturing capacity and experience, fail to continue to contract for manufacturing on acceptable terms, or fail to manufacture Mirel economically on a commercial scale or in commercial volumes, our commercialization of Mirel and our business, financial condition and results of operations will be materially adversely affected.

#### We may not achieve market acceptance of our products.

We currently have only limited customer commitments for commercial quantities of Mirel. Market acceptance of our products will depend on numerous factors, many of which are outside of our control, including among others:

· public acceptance of such products;

#### Table of Contents

- · ability to produce products that offer functionality comparable or superior to existing or new polymer products;
- $\cdot$  our ability to produce products fit for their intended purpose;
- $\cdot$  our ability to obtain necessary regulatory approvals for our products;
- · the willingness and speed at which potential customers qualify Mirel for use in their products;
- · pricing of our products compared to competitive products;
- · the strategic reaction of companies that market competitive products;
- $\cdot$  our reliance on third parties who support or control distribution channels; and
- $\cdot$  general market conditions.

Our customer prospects are currently evaluating and performing tests on Mirel prior to making any large-scale purchase decisions. We may not be able to successfully demonstrate that our plastics have properties comparable or superior to those of environmentally sustainable competitors or similar to conventional petroleum-based plastics. There can be no assurance that products based on our technologies will be perceived as being comparable or superior to existing products or new products being developed by competing companies or that such products will otherwise be accepted by consumers. The market for our biobased plastics may not be willing to support premium prices to purchase environmentally sustainable plastics. If there is not broad market acceptance of our products, we may not generate significant revenues. Delays in the availability of material for product development, compounding scale-up, and marketing activities could delay or slow the ramp-up of commercial sales from the Commercial Manufacturing Facility. If such delays occur, or if we are unable to obtain the anticipated premium pricing for Mirel, there could be a material adverse effect on the timing of the distribution of Telles profits, if any, to us.

#### Each segment of our operations is currently conducted at a single location, which makes us susceptible to disasters or other disruptions.

Our pre-commercial manufacturing recovery operations are currently conducted at a single location in Fort Mill, South Carolina. As part of our joint venture with ADM, ADM is constructing the Commercial Manufacturing Facility at a single location in Clinton, Iowa, where we will initially conduct all of our commercial manufacturing operations. Our headquarters and research and development operations are located at a single facility in Cambridge, Massachusetts, and our product development activities are located at a single facility in Lowell, Massachusetts. We take precautions to safeguard our facilities, including insurance, health and safety protocols, and off-site storage of critical research results and of computer data. However, a natural disaster, such as a fire, flood or earthquake, or a disruption due to mechanical failure, human error, business failure of a contractor, or vandalism, could damage or destroy our equipment, inventory, our microbial strains, plants or other biological materials, or result in the loss of data from our information technology systems. This could delay our research and development programs and could cause us to incur additional expenses. The insurance we maintain against fires, floods, earthquakes and other natural disasters may not be adequate to cover our losses in any particular case.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### **Recent Sales of Unregistered Securities**

On July 10, 2008, the Company issued 6,917 shares of common stock to participants in its Metabolix, Inc. 401(k) Plan as a matching contribution. The issuance of these securities is exempt from registration pursuant to Section 3(a)(2) of the Securities Act of 1933 as exempted securities.

#### Use of Proceeds from Registered Securities

There has been no material change in the planned use of proceeds from our initial public offering as described in our Annual Report on Form 10-K for the year ended December 31, 2007.

#### **Issuer Purchases of Equity Securities**

During the three months ended September 30, 2008, there were no repurchases made by us or on our behalf, or by any "affiliated purchasers," of shares of our common stock.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

#### Table of Contents

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

#### **ITEM 5. OTHER INFORMATION**

Our policy governing transactions in our securities by our directors, officers, and employees permits our officers, directors, employees, and entities affiliated with our directors to enter into trading plans complying with Rule 10b5-l under the Exchange Act, as amended. We have been advised that during the quarter ended September 30, 2008, the Metabolix 2006 GRAT I entered into a trading plan in accordance with Rule 10b5-l and our policy governing transactions in our securities. We undertake no obligation to update or revise the information provided herein, including revisions or termination of an established trading plan.

# **ITEM 6. EXHIBITS**

- 31.1 Certification Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934 of the Principal Executive Officer (furnished herewith).
- 31.2 Certification Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934 of the Principal Financial Officer (furnished herewith).
- 32.1 Section 1350 Certification (furnished herewith).

24

# Table of Contents

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

METABOLIX, INC.

November 6, 2008

November 6, 2008

- By: /s/ RICHARD P. ENO Richard P. Eno President and Chief Executive Officer (Principal Executive Officer)
- By: /s/ JOSEPH D. HILL Joseph D. Hill Chief Financial Officer (Principal Financial and Accounting Officer)

25

# CERTIFICATION

I, Richard P. Eno certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Metabolix, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2008

/s/ RICHARD P. ENO

Name: Richard Title: Presiden

Richard P. Eno President and Chief Executive Officer (Principal Executive Officer)

# I, Joseph D. Hill certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Metabolix, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in 4. Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, (a) to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most (d) recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to 5. the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Title:

Date: November 6, 2008

/s/ JOSEPH D. HILL

Joseph D. Hill Name: Chief Financial Officer (Principal Financial and Accounting Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report on Form 10-Q of Metabolix, Inc. (the "Company") for the quarter ended September 30, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Richard P. Eno, President, Chief Executive Officer and Principal Executive Officer of the Company and Joseph D. Hill, Chief Financial Officer and Principal Financial and Accounting Officer of the Company, certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to our knowledge that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- 2. The information in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being provided pursuant to 18 U.S.C. 1350 and is not to be deemed a part of the Report, nor is it to be deemed to be "filed" for any purpose whatsoever.

Dated: November 6, 2008

/s/ RICHARD P. ENO

President and Chief Executive Officer (Principal Executive Officer)

Dated: November 6, 2008

/s/ JOSEPH D. HILL

Chief Financial Officer (Principal Financial and Accounting Officer)